

## Accreditation

Accredited Channel Partners (CP's) can resell the BVxL product range and provide installation and support services on the product. BVxL module prices to CP's are specified on page 2. To achieve accreditation status the CP must purchase a 'CP Pack' and complete a two day training course.

The 'CP Pack' consists of two days of accreditation training, five full user licences for resale and two user licences for internal / demonstration purposes.

Additional consultancy and training services may be ordered by the CP at any time during the duration of their CP agreement to cover additional training, bespoke tailoring and assistance with initial installation and sales activity.

## Services

<b>Item</b>	<b>No Days</b>	<b>Cost</b>
Product Integration	2 days	£ -----
CP Accreditation Training	2 days	£1,000
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Total Services		£1,000

## Product

<b>Licences</b>	<b>No Users</b>	<b>Cost</b>
BVXL (Internal use)	2	£ -----
BVXL	5	£1,482

The 5 licences consist of The Template Builder, Cell Builder, Pivot Builder, Data Warehouse Manager and Viewer Licences

Annual Maintenance will become chargeable when licences are sold

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Product Total		£1,482
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CP Pack Price		£2,482

## Product Pricing

BVxL Software consists of four modules.

- BVxW – Data Warehouse
- BVxT – Template Builder and Cell Builder
- BVxP – Pivot Table Builder
- BVxV – Template Viewer

The Prices shown below are prices to the CP (not retail prices). Retail prices are 2x the price to the CP.

### Reporting Modules

### Data Warehouse

### Report Viewer

Template Builder, Cell Builder  
 Pivot Table Builder

Licences	Unit Price	Value	Licences	Unit Price	Value	Licences	Unit Price	Value
1	£200	£200	1	£100	£100	5	£40	£200
2	£192	£385	2	£96	£192	10	£38	£381
3	£185	£555	3	£92	£277	15	£36	£544
4	£178	£711	4	£89	£356	20	£35	£691
5	£171	£855	5	£85	£427	25	£33	£823
6	£164	£986	6	£82	£493	30	£31	£940
7	£158	£1,106	7	£79	£553	35	£30	£1,045
8	£152	£1,216	8	£76	£608	40	£28	£1,137
9	£146	£1,315	9	£73	£658	45	£27	£1,218
10	£141	£1,405	10	£70	£703	50	£26	£1,289
11	£135	£1,486	11	£68	£743			
12	£130	£1,559	12	£65	£779			
13	£125	£1,624	13	£62	£812			
14	£120	£1,682	14	£60	£841			
15	£115	£1,732	15	£58	£866			

Annual Support and Maintenance is charges at 20% of the RRP per annum. Fifty percent of support and upgrade revenues are retained by the CP.

## Payment Terms

50% due upon placement of order the remaining 50% becomes due 14 days from the delivery of the licences.

All prices exclude VAT which is chargeable at 17.5%